

Here's why Medius matters

TO THE MARKET

Medius offers a global full S2P suite platform with strong P2P capabilities, a strong presence in the Middle Market segment, and competitive value proposition for the Large Enterprise market segment too.

TO POTENTIAL BUYERS

Medius has 20+ years of experience in the AP and e-pro space. Medius offers a full S2P (P2P) solution. Its P2P capabilities are well-positioned within the Middle Market in our Solution Map Benchmark. Medius also works with consulting partners to deliver broader change management programs.

MODULE **ePro**

LEGEND



UNAVAILABLE FUNCTIONALITY



BELOW BENCHMARK



AT BENCHMARK



ABOVE BENCHMARK



TOP

The benchmark is based on the performance of 26 vendors considered in this category.

Functionality scores

MARKET FIT

SME MID LARGE
<\$100M \$100M-1B >\$1B

Enabling Services and Platform Technologies

Analytics

This measures the platform's data-related functionalities, such as management, cleansing, normalization and customization KPIs.



Technology

This covers the solution's underlying technology, such as integration, architecture, automation, etc.



Services

This details implementation and supplier onboarding services across categories, industries and geographic areas.



SXM

SIM

This covers how a solution manages end-to-end supplier data, including content and extensibility of profiles, onboarding and qualification processes.



E-Procurement

Catalog Management

These capabilities manage and optimize the creation, enrichment and administration of catalogs with diverse content and purchasing options.



Requisitioning

These capabilities seamlessly manage the requisitioning process for both indirect and direct goods and services, from creation to approval. They include user-friendly shopping features, comprehensive inventory controls and the ability to provide guided buying support.



Ordering

These capabilities facilitate buyer-supplier interactions and streamline purchase order management, encompassing communication tools, change control features and AI-powered optimization functionalities.



Customer scores

Based on 3 customer references

ROI



TCO



Business Value



Quick deployment

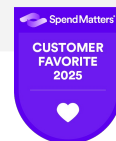


POSITIVE CUSTOMER FEEDBACK

- Very responsive and agile in working
- Willingness to help and advise ad hoc requests
- innovation and ability to work closely with customers on their needs.
- Large enough to be an industry impacter, small enough to deliver a custom system
- Innovative company with great understanding of NHS processes, rules and regulations
Very good integration knowledge Excellent after sales support Ability to develop S2P solution based on the changing NHS environment

STRENGTHS

- An unlimited number of attributes can be held against products to allow for rich supporting information at product item level.
- Requisitions can be scheduled, providing an automated means to reorder goods and services based on time, date and other triggers.
- Allows complete management of the goods receiving process, incorporating full and partial receipt and a comprehensive returns process.



SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

Assessment	Vendor Self-Score	Analyst Score	Demos	Customer Scores	Release
Analysts complete a mini-assessment of a vendor to determine SolutionMap fit.	Vendors self-score on a 0-5 rating scale; some RFIs (S2P) have up to 600 requirements!	Spend Matters analysts counterscore based on vendor materials and tech demos (all capabilities are validated).	Analyst scores are shared with the vendor and they are given a chance to dispute live with the analyst team.	Vendors submit customer references (at least 3 required per module) and Spend Matters sources public references.	Analysts finalize and validate technology and customer reference scores and release the intelligence to members.