Here's why Medius matters

TO THE MARKET

Medius offers a global full S2P suite platform with strong P2P capabilities, a strong presence in the Middle Market segment, and competitive value proposition for the Large Enterprise market segment too.

TO POTENTIAL BUYERS

Medius has 20+ years of experience in the AP and e-pro space. Medius offers a full S2P (P2P) solution. Its P2P capabilities are well-positioned within the Middle Market in our Solution Map Benchmark. Medius also works with consulting partners to deliver broader change management programs.

MODULE P2P

LEGEND
⊘ UNAVAILABLE FUNCTIONALITY
= BELOW BENCHMARK
= AT BENCHMARK
+ ABOVE BENCHMARK
▪ TOP

The benchmark is based on the performance of 21 vendors considered in this category.

Functionality scores

AP Automation

	MARKET FIT	SME <$100M	MID $100M-1B	LARGE >$1B
Invoicing — This set of capabilities manages and processes invoices through a digital platform, ensuring accurate digitization, matching and compliance with global e-invoicing regulations. These capabilities also include streamlined approval workflows and provide advanced analytics for actionable insights.		=	+ (top)	+
Financing — This set of capabilities focuses on facilitating and managing buyer-supplier early payment programs, encompassing both third-party funding (Supply Chain Financing) and buyer-funded options (Dynamic Discounting).				
Payments — This set of capabilities provides advanced payment processing functionalities, offering comprehensive support for a variety of payment methods within a procurement technology platform. These capabilities also involve using AI-driven analysis to proactively detect potential errors or fraudulent activities.		+	+ (top)	+ (top)

SXM

	MARKET FIT	SME <$100M	MID $100M-1B	LARGE >$1B
SIM — This covers how a solution manages end-to-end supplier data, including content and extensibility of profiles, onboarding and qualification processes.		=	+	=

Enabling Services and Platform Technologies

	MARKET FIT	SME <$100M	MID $100M-1B	LARGE >$1B
Analytics — This measures the platform's data-related functionalities, such as management, cleansing, normalization and customization KPIs.		=	+	=
Supplier Portal — These capabilities allow suppliers to independently manage profiles and collaborate with their customers through a portal.		=	+	=
Technology — This covers the solution's underlying technology, such as integration, architecture, automation, etc.		=	+ (top)	+

E-Procurement

	MARKET FIT	SME <$100M	MID $100M-1B	LARGE >$1B
Catalog Management — These capabilities manage and optimize the creation, enrichment and administration of catalogs with diverse content and purchasing options.		=	+	=
Ordering — These capabilities facilitate buyer-supplier interactions and streamline purchase order management, encompassing communication tools, change control features and AI-powered optimization functionalities.		=	+	=
Analytics — This details any advanced analytical capabilities for generating insights from procurement data, using AI and machine learning to provide actionable intelligence for decision-making.		=	+	=

Customer scores

Based on 7 customer references

ROI	**+**
TCO	**+**
Business Value	**+**
Quick deployment	**=**

✒ **RELATED SPEND MATTERS® ARTICLES**

Medius: P2P Vendor Analysis (Part 1) — Company background, P2P solution overview, SWOT, competitors/market analysis

Medius: P2P Vendor Analysis (Part 2) — Strengths and weaknesses, tech selection tips

Medius: P2P Vendor Analysis (Part 3) — In-depth P2P solution details, analyst summary

💬 **POSITIVE CUSTOMER FEEDBACK**

— Very responsive and agile in working

— Willingness to help and advise ad hoc requests

— innovation and ability to work closely with customers on their needs.

— Large enough to be an industry impacter, small enough to deliver a custom system

— Innovative company with great understanding of NHS processes, rules and regulations Very good integration knowledge Excellent after sales support Ability to develop S2P solution based on the changing NHS environment

☺ **STRENGTHS**

— Has a robust workflow approval engine.

— Its UX is consistent across the platform.

— Has a robust integration platform and integration services.

SpendMatters®
SolutionMap
VALIDATED
2025

SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

Assessment	Vendor Self-Score	Analyst Score	Demos	Customer Scores	Release
Analysts complete a mini-assessment of a vendor to determine SolutionMap ft.	Vendors self-score on a 0-5 rating scale; some RFIs (S2P) have up to 600 requirements!	Spend Matters analysts counterscore based on vendor materials and tech demos (all capabilities are validated).	Analyst scores are shared with the vendor and they are given a chance to dispute live with the analyst team.	Vendors submit customer references (at least 3 required per module) and Spend Matters sources public references.	Analysts finalize and validate technology and customer reference scores and release the intelligence to members.